William Swett – 140 years.

The Industrial School for Deaf Mutes was established as a pioneering school for the Deaf in 1876 by William Swett, a Deaf man. Fresh off events relating to the Civil Rights Act of 1875, the school endured many tumultuous decades. In fact, the United States presidential election of 1876, between Rutherford B. Hayes and Samuel J. Tilden, was one of the most disputed and contentious in the history of our country. The period following the Civil War presented an opportunity for educational equality and our school in Beverly was at the heart of the national movement.

We have made great progress since the early 1870s. From a name change to Beverly School for the Deaf in 1920 to a broader mission and comprehensive name change in 2008, The Children’s Center for Communication’s foundation remains more in demand than ever. While our mission has adapted and new technologies have been incorporated, we continue to promote educational opportunities for Deaf children and children with complex communication needs.

As caretakers of our legacy, it is our role to grow the collaborations of today, while nurturing a vision of the future. Our students, parents, faculty, donors, trustees, and the community are all integral to our efforts. After 140 years, CCCBSD remains steadfast to preserve the equality and innovation established by our founder William Swett.

I ask for your continued support in preserving the rights, privileges and educational opportunities that were established in 1876 and afforded to our children. We recognize the importance of our supporter’s investments and their trust in the future of CCCBSD. Thank you for your commitment in making our school an educational resource for the local community and throughout the northeast for another 140 years.

Best regards,

Mark Carlson
President/Executive Director

The Children’s Center for Communication/Beverly School for the Deaf seeks to enhance the lives of Deaf and Hearing children and their families living with communication and developmental challenges by providing comprehensive educational and communication-rich programs.

A Message from the Executive Director
After 140 years as an educational institution, we celebrate our past and marvel at the future of educational innovation. In our long history, we find the roots of our excellence are grounded in the hard work of early pioneers. CCCBSD’s success and the success of our students, is directly connected to the work of thousands of educators. To ensure these traditions are not forgotten and the history is carried forward, we have partnered with our alumni and friends of the school’s museum. The work of these historians reminds us of our school’s past and the traditions and values of our past students.
CCCBSD is sincerely grateful to all of the foundations and corporations who have supported us over the past year. The majority of our gifts come from generous foundations and corporations, such as those listed below. We are truly honored by your generosity.

$10,000-$50,000
Charlotte Frey Foundation
Don L. Benz Trust
Georgia P. Bishop Foundation, Inc.
Institution for Savings
Linn Foundation
Peabody Foundation

$5,000-$9,999
Fishel & Fuel Society of Beverly
Neal Rachul Foundation
Rogers Family Foundation
Whole Foods of Lynnfield

$1,000-$4,999
Alexander and Fenni
Cell Signaling Technology Corp
Corporations (continued)

Individuals

CCCBSD is humbled by the continued support of our individual donors over the years. Your commitment to our mission is vital and your donation has made a lasting impression on our school.

$10,000-$50,000
Mr. and Mrs. Timothy Ingham

$5,000-$9,999
Mr. and Mrs. Leonard Ferrand
Mr. and Mrs. Timothy Hough

$1,000-$4,999
Mr. and Mrs. Steve Agganis
Mr. and Mrs. John Blanchette
Mr. and Mrs. Chip Dodge

Mr. and Mrs. Kevin McGillivray
Ms. Jane McManus
Mr. and Mrs. Steve Nelson
Mr. and Mrs. Arthur Loel Poor
Mr. and Mrs. Richard Powers
Mr. Phillip Pratt
Mr. and Mrs. Mike Ray
Ms. Lindsay Raccorde
Mr. and Mrs. Julee Sung
Mr. and Mrs. Andrew Sutherland
Mr. and Mrs. Karl Wilson
Mr. and Mrs. Peter Yelle

$500-$999
Mr. and Mrs. PJ Arroyo
Mr. Edward Brindle
Mr. and Mrs. David Carlsson
Mr. and Mrs. Chip Dodge

Mr. and Mrs. Jean Downer
Mr. and Mrs. Anthony Fusco
Mr. and Mrs. Arthur Garhard
Mr. and Mrs. Thomas Gately
Mr. and Mrs. John Glowsky
Mr. Allan Hoffman
Mr. Alex Ingraham
Mr. Samuel Ingraham
Ms. Ruth Karchner
Ms. Diane Leydon
Mr. and Mrs. Peter Yelle

$250-$499
Mr. and Mrs. Michael Woods
Mr. and Mrs. Robert Jacobson
Mr. and Mrs. Peter Johnion
Ms. Robin Kanter
Mr. Jeff Klein
Ms. Mia Klein
Mr. and Mrs. Charles Lee
Mr. and Mrs. Ivan Lencaric
Mr. Neil Levine
Chien Lin Fu
Mr. Christopher Lorina
Mr. Peter Lurie
Ms. Irene Lynch
Mr. Joan MacArthur
Mr. and Mrs. Carl Majeskey
Mr. and Mrs. Bruce McDonald
Mr. and Mrs. Alyssia McNeil

$100-$249
Mr. and Mrs. Seung Chung
Mr. Tim Bousum
Mr. and Mrs. Andrew Benjamin
Mr. and Mrs. Michael Batty
Mr. and Mrs. Susan Baccari
Ms. Paula Aberle

Mr. and Mrs. Kevin Orcutt
Ms. Jojaira Mendez
Mr. and Mrs. Robert Lynch
Mr. and Mrs. David Loring
Mr. and Mrs. Robert Jacobson
Mr. and Mrs. Peter Johnion
Ms. Robin Kanter
Mr. Jeff Klein
Ms. Mia Klein
Mr. and Mrs. Charles Lee
Mr. and Mrs. Ivan Lencaric
Mr. Neil Levine
Chien Lin Fu
Mr. Christopher Lorina
Mr. Peter Lurie
Ms. Irene Lynch
Mr. Joan MacArthur
Mr. and Mrs. Carl Majeskey
Mr. and Mrs. Bruce McDonald
Mr. and Mrs. Alyssia McNeil

$25-$49
Mr. and Mrs. Robert Jacobson
Mr. and Mrs. Peter Johnion
Ms. Robin Kanter
Mr. Jeff Klein
Ms. Mia Klein
Mr. and Mrs. Charles Lee
Mr. and Mrs. Ivan Lencaric
Mr. Neil Levine
Chien Lin Fu
Mr. Christopher Lorina
Mr. Peter Lurie
Ms. Irene Lynch
Mr. Joan MacArthur
Mr. and Mrs. Carl Majeskey
Mr. and Mrs. Bruce McDonald
Mr. and Mrs. Alyssia McNeil

$10-$24
Mr. and Mrs. Kevin McGillivray
Ms. Jane McManus
Mr. and Mrs. Steve Nelson
Mr. and Mrs. Arthur Loel Poor
Mr. and Mrs. Richard Powers
Mr. Phillip Pratt
Mr. and Mrs. Mike Ray
Ms. Lindsay Raccorde
Mr. and Mrs. Julee Sung
Mr. and Mrs. Andrew Sutherland
Mr. and Mrs. Karl Wilson
Mr. and Mrs. Peter Yelle

$5-$9
Mr. and Mrs. Anthony Fusco
Mr. and Mrs. Arthur Garhard
Mr. and Mrs. Thomas Gately
Mr. and Mrs. John Glowsky
Mr. Allan Hoffman
Mr. Alex Ingraham
Mr. Samuel Ingraham
Ms. Ruth Karchner
Ms. Diane Leydon
Mr. and Mrs. Peter Yelle

$1-$4
Mr. and Mrs. Kevin McGillivray
Ms. Jane McManus
Mr. and Mrs. Steve Nelson
Mr. and Mrs. Arthur Loel Poor
Mr. and Mrs. Richard Powers
Mr. Phillip Pratt
Mr. and Mrs. Mike Ray
Ms. Lindsay Raccorde
Mr. and Mrs. Julee Sung
Mr. and Mrs. Andrew Sutherland
Mr. and Mrs. Karl Wilson
Mr. and Mrs. Peter Yelle

$0.50-$1
Mr. and Mrs. Kevin McGillivray
Ms. Jane McManus
Mr. and Mrs. Steve Nelson
Mr. and Mrs. Arthur Loel Poor
Mr. and Mrs. Richard Powers
Mr. Phillip Pratt
Mr. and Mrs. Mike Ray
Ms. Lindsay Raccorde
Mr. and Mrs. Julee Sung
Mr. and Mrs. Andrew Sutherland
Mr. and Mrs. Karl Wilson
Mr. and Mrs. Peter Yelle

$0.10-$0.50
Mr. and Mrs. Kevin McGillivray
Ms. Jane McManus
Mr. and Mrs. Steve Nelson
Mr. and Mrs. Arthur Loel Poor
Mr. and Mrs. Richard Powers
Mr. Phillip Pratt
Mr. and Mrs. Mike Ray
Ms. Lindsay Raccorde
Mr. and Mrs. Julee Sung
Mr. and Mrs. Andrew Sutherland
Mr. and Mrs. Karl Wilson
Mr. and Mrs. Peter Yelle

$0.05-$0.10
Mr. and Mrs. Kevin McGillivray
Ms. Jane McManus
Mr. and Mrs. Steve Nelson
Mr. and Mrs. Arthur Loel Poor
Mr. and Mrs. Richard Powers
Mr. Phillip Pratt
Mr. and Mrs. Mike Ray
Ms. Lindsay Raccorde
Mr. and Mrs. Julee Sung
Mr. and Mrs. Andrew Sutherland
Mr. and Mrs. Karl Wilson
Mr. and Mrs. Peter Yelle

$0.01-$0.05
Mr. and Mrs. Kevin McGillivray
Ms. Jane McManus
Mr. and Mrs. Steve Nelson
Mr. and Mrs. Arthur Loel Poor
Mr. and Mrs. Richard Powers
Mr. Phillip Pratt
Mr. and Mrs. Mike Ray
Ms. Lindsay Raccorde
Mr. and Mrs. Julee Sung
Mr. and Mrs. Andrew Sutherland
Mr. and Mrs. Karl Wilson
Mr. and Mrs. Peter Yelle

$0.001-$0.01
Mr. and Mrs. Kevin McGillivray
Ms. Jane McManus
Mr. and Mrs. Steve Nelson
Mr. and Mrs. Arthur Loel Poor
Mr. and Mrs. Richard Powers
Mr. Phillip Pratt
Mr. and Mrs. Mike Ray
Ms. Lindsay Raccorde
Mr. and Mrs. Julee Sung
Mr. and Mrs. Andrew Sutherland
Mr. and Mrs. Karl Wilson
Mr. and Mrs. Peter Yelle
Thank you to all the companies and individuals who have made an in-kind donation, from printers, copiers and gift baskets to wheelchairs and physical therapy equipment!

Thank you to all the Soiree Sponsors

A Toast to Innovation
Celebrating 140 Years of Achievement

This year, close to 1,000 runners laced up their sneakers to participate in the 9th running of the Lone Gull 10K at Good Harbor Beach on September 20, 2015. It was a beautiful day for the USATF Grand Prix Series race. Many of New England’s most elite runners and teams participated again this year, making the day exciting for the runners and spectators. Everyone enjoyed a delicious breakfast on the beach, a fun awards ceremony and the beautiful day. The USATF named the Lone Gull 10K the race of the year and Len Femino the Race Director of the year for 2015.

This year we recognized the exceptional dedication and contributions of our amazing Beverly School for the Deaf alumni. Working as volunteers, the alumni create and maintain the William Swett Museum that now houses thousands of items that illustrate the important history of The Beverly School for the Deaf and The Children’s Center for Communication. Thanks to their hard work, the museum’s home was moved to a newly renovated space. We are proud to have these remarkable volunteers as the recipients of the Joanie Vaughan Ingraham Spirit Award.

Our thanks to our 2015 Lone Gull sponsors!
Institution for Savings – Event Sponsor
Alexander & Femino
BPH+H Insurance
Gregg J. Burns, CPA
Cape Ann Savings Bank
CCCBSD Board of Trustees
Coast Maintenance Supply Company
Glovsky & Glovsky
Paul and Mary Harrington
Kane’s Flower World
Law Office of Donald M. Greenough
New England Homes for the Deaf
New England Running Company
North Shore Bank
North Shore Timing Co.
NFS Leasing
Salem Five Charitable Foundation
Peter Tremblay

Our thanks to our 2016 Soiree Sponsors
Institution for Savings – Event Sponsor
Agganis Construction and Landscaping
Alexander & Femino
Beverly Bank
Coast Maintenance Supply
Esped
Glovsky & Glovsky
Harvey Law Offices
Kane’s Flower World
Law Office of Donald M. Greenough
New England Homes for the Deaf
North Shore Bank
Peterman Architects
Salem Five Charitable Foundation
T. Berube, Inc.
Telamon Insurance and Financial Network
The Danvers Law Offices
YMCA of the North Shore
Joanie and Tim Ingraham - Event Sponsor
Randolph Barton
David Burrill
Alfred and Barbara Carlson
Sharon Clark
Martin O'Toole and Elizabeth Hart
Robin and Tim Hough
Joan and Peter Johnson
Ruth Karchenes
Erik and Chris Majeskey
Jane McNally
David and Lori Morency
Steven and Ellen Nelson
Richard and Marylou Southwick
The Sung Family
The Sutherland Family
Peter and Carole Vella
Joan Vaughan
Dear Friends of CCCBSD,

It is an honor to serve on the CCCBSD Board with a group of thoughtful and dedicated people. In the course of our meetings and discussions, we focus on supporting Dr. Carlson and his team so they can continue to provide outstanding special education programming in a nurturing and comfortable environment.

Our facilities are an important part of the equation. We continue to explore ways to improve the quality of the campus and surroundings. In this coming year, we plan to initiate new projects which will enhance the quality-of-life for our students, staff and parents.

As Trustees, we have a duty to monitor and safeguard the financial health of the school and its programs. Our stable financial footing is in large part due to the diligent efforts of the trustees, development staff, parents and alumni. Once again, our school fundraisers were a great success. The Soiree is a most enjoyable evening, and the award winning Lone Gull 10K Road Race has become one of the finest road races in the country.

Thank you to the students, staff, alumni, parents and teachers for contributing to the success of CCCBSD.

Sincerely,
Anthony P. Fusco, President
Board of Trustees

Statement of Financials

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$2,541,763</td>
<td>$2,501,024</td>
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<tr>
<td>Accounts receivable</td>
<td>283,833</td>
<td>365,059</td>
</tr>
<tr>
<td>Marketable Securities</td>
<td>26,101</td>
<td>22,225</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>32,862</td>
<td>22,498</td>
</tr>
<tr>
<td>Restricted cash</td>
<td>5,730</td>
<td>5,169</td>
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<tr>
<td>Property, plant and equipment</td>
<td>6,360,546</td>
<td>6,254,123</td>
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<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td><strong>$9,250,835</strong></td>
<td><strong>$9,170,098</strong></td>
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<table>
<thead>
<tr>
<th>LIABILITIES</th>
<th>2016</th>
<th>2015</th>
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</thead>
<tbody>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>91,200</td>
<td>223,562</td>
</tr>
<tr>
<td>Deferred income</td>
<td>25,206</td>
<td></td>
</tr>
<tr>
<td>Bond payable, notes payable and capital lease</td>
<td>4,958,669</td>
<td>5,127,461</td>
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<tr>
<td><strong>TOTAL LIABILITIES</strong></td>
<td><strong>$5,075,075</strong></td>
<td><strong>$5,351,023</strong></td>
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<table>
<thead>
<tr>
<th>NET ASSETS</th>
<th>2016</th>
<th>2015</th>
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<tbody>
<tr>
<td>Unrestricted</td>
<td>4,053,994</td>
<td>3,662,652</td>
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<tr>
<td>Temporarily restricted</td>
<td>92,828</td>
<td>127,485</td>
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<tr>
<td>Permanently restricted</td>
<td>28,938</td>
<td>28,938</td>
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<tr>
<td><strong>TOTAL NET ASSETS</strong></td>
<td><strong>$4,175,760</strong></td>
<td><strong>$3,819,075</strong></td>
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<table>
<thead>
<tr>
<th>ASSETS</th>
<th>2016</th>
<th>2015</th>
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<tbody>
<tr>
<td>Tuition and fees, academic year</td>
<td>$7,062,399</td>
<td>$6,550,675</td>
</tr>
<tr>
<td>Other programs</td>
<td>289,840</td>
<td>231,352</td>
</tr>
<tr>
<td>Grants and contributions</td>
<td>205,553</td>
<td>224,242</td>
</tr>
<tr>
<td>Interest and dividends</td>
<td>5,156</td>
<td>4,625</td>
</tr>
<tr>
<td>Net unrealized and realized gains (losses) on investments</td>
<td>919</td>
<td>462</td>
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<tr>
<td>Rental income</td>
<td>50,061</td>
<td>50,415</td>
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<tr>
<td>Special events</td>
<td>61,773</td>
<td>68,889</td>
</tr>
<tr>
<td>Other income</td>
<td>1,807</td>
<td>(15,371)</td>
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<tr>
<td><strong>TOTAL SUPPORT AND REVENUE</strong></td>
<td><strong>$7,677,508</strong></td>
<td><strong>$7,115,289</strong></td>
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<table>
<thead>
<tr>
<th>EXPENSES</th>
<th>2016</th>
<th>2015</th>
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</thead>
<tbody>
<tr>
<td>Instructional and program related</td>
<td>5,671,447</td>
<td>5,255,456</td>
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<tr>
<td>Other programs</td>
<td>153,465</td>
<td>126,270</td>
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<tr>
<td>Physical plant</td>
<td>307,298</td>
<td>542,323</td>
</tr>
<tr>
<td>Fundraising</td>
<td>123,298</td>
<td>128,677</td>
</tr>
<tr>
<td>Administration and general</td>
<td>865,615</td>
<td>815,283</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>$7,320,823</strong></td>
<td><strong>$6,866,009</strong></td>
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<table>
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<tr>
<th>CHANGE IN NET ASSETS</th>
<th>2016</th>
<th>2015</th>
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</thead>
<tbody>
<tr>
<td>Net change in net assets</td>
<td>$356,685</td>
<td>$249,280</td>
</tr>
</tbody>
</table>
Celebrated  One hundred and forty years of operation as an educational institution in Beverly.

Welcome  Kristen Humber as Director of the CCC Program.

Purchased  Through grant funding, two wheel chair vans creating greater accessibility to student jobs in the community.

Reopened  The Alumni Museum in a designated new space in the Burnham Gymnasium.

Reinvested  In the campus through the renovation of three classrooms.

Executive Committee and Officers

Anthony Fusco, President  Partner/Attorney, Glovsky & Glovsky

David Carlson, Vice-President  Investment Broker, UBS Financial Services

David Morency, Treasurer  Senior Vice-President, Finance, The Drucker Company

Sharon Clark, Secretary  Retired BSD Principal

Erik Majeskey  Alumnus

Scott Price  Managing Director, First Republic Securities Company, LLC

Trustees

Dr. Andrew Baker  Staff Optometrist, Dept. of Ophthalmology at the Massachusetts Eye and Ear Infirmary

Jay Duchin  Owner, Duchin Productions, Inc.

Leonard Femino  Partner/Attorney, Alexander & Femino

Thomas Gately  Attorney, The Danvers Law Offices

Bill Harrington  Owner, Coast Maintenance Supply

Jeff Kane  Owner, Kane’s Flower World

Robin Hough  Program Coordinator

Parent-Infant/Toddler Program

Dr. Tim Hough  Owner, Commonwealth Radiology

Martin L. O’Toole  Teacher, Andover High School (retired)

Richard G. Powers  Account Executive, Burgin, Platner and Hurley

Senior Staff

Dr. Mark Carlson  President/Executive Director

Sharon McGillivray  Chief Financial Officer

Stefani Timmons  Chief Operating Officer

Dr. David Estep  Chief Program Officer

Jessica Fox  BSD Program Director

Kristen Humber  CCC Program Director

Robin Hough  Program Coordinator, Parent-Infant/Toddler Program

Jocelyn Clark  BSD Assistant Program Director

Rachel Barstow  CCC Assistant Program Director

Jane McNally  Director of Development

Dr. Thomas Zane  Clinical Director
Fundraising at CCCBSD continues to grow at a steady pace. We tell our story to friends through social media, our website, tours, events and word of mouth. Our special events continue to be strong with the Lone Gull 10k drawing over 1,000 runners. The USATF Grand Prix race was very competitive and everyone enjoyed the day. The event raised over $30,000 for the school.

The Spring Soirée drew many new friends who came to give a 'Toast to Innovation' and learn of the changes the school has gone through in its 140 year history. We celebrated our alumni for their work preserving this rich and fascinating history. Their work keeping the William Swett Museum updated and interesting has been invaluable.

Every year our Annual Appeal tells the story of a student and the progress he or she has made since coming to CCCBSD. These stories provide great insight into the children we serve. We appreciate our students sharing their remarkable growth with us.

Grant writing continues to be a large part of the fundraising budget and we are grateful for the support we receive from a variety of local and national foundations.

Our thanks to the following foundations for their ongoing support:
- Doris L. Benz Trust
- Bishop Foundation
- Boston Bruins Foundation
- Cell Signaling Technology
- Charlotte Frey Foundation
- Christopher Reeve Foundation
- Cummings Foundation
- Fisher and Fuel
- Institution for Savings
- Linn Foundation
- Mass Charitable Mechanic Association
- Neal Rantoul Foundation
- Odd Fellows of the North Shore
- Office of the Attorney General
- Peabody Foundation
- Richard D. Wilson Community Response Gift Fund
- Rogers Family Foundation
- Salem Five Charitable Foundation
- St. John’s Episcopal Parish

The Miracle League of the North Shore is an all volunteer, non-profit organization that gives children with any type of challenge a chance to play baseball as part of a team in an organized league at no charge. Miracle League teams play on the school's new custom-designed, handicap-accessible rubberized turf field that accommodates wheelchairs and other assistive devices. The Miracle League uses a “buddy” system - pairing each player with an able-bodied peer. The result is a bond that is fun and exciting for all participants.

We are grateful for the children and their families who participated in this year’s program and for the many outstanding volunteers. If interested in playing or volunteering in Spring 2017, contact Mike Sudak at playball@cccbbsd.org or visit www.cccbsd.org for more information.

We look forward to a great 2017 season. Let’s Play Ball!

Options to Donate
- Make a donation by check (payable to CCCBSD)
- Make a pledge and pay the amount over a number of years (maximum of 4)
- Use our secure online service to charge your donation to your credit card
  Visit the website at www.cccbsd.org/give-online and click on ‘Give Now’
- Make a donation of stocks or securities
  Please call the Development Office to discuss ways to transfer stocks
- Double your gift through your employer’s Matching Gift Program
  Check with your Human Resources Department for guidelines
- Naming opportunities are available at various giving levels