

ANNUAL REPORT 2022-2023

Greetings from your friends at CCCBSD. We are, as always, grateful for your support, whether it be financial, volunteer based or in kind giving. An organization, like ours, depends on its supporters and all they bring.

We have experienced a very busy year, filled with many events, successes and challenges. Our faculty work tirelessly to enable our students to progress to the best of their abilities. It has been year of growth for everyone.

Some highlights include:

- Market Day Transition age students held three market days throughout the year. On these days, students sold handmade items they created, such as candles, dog treats, greeting cards, shirts, artwork, and so much more.
- Annual Valentine's Dance and Prom Students enjoyed great music and dancing with friends. Students ages 14 and up attended prom dressed to impress.
- Return of the CCCBSD Community Thanksgiving Dinner An amazing feast, held in the school gym for our families, students, and staff. We are so thankful for the donations from everyone who made this day possible.
- Renovations were completed in our 3rd rental property at 13 Echo Ave. and rented to a CCCBSD family.
- A new wheelchair accessible minivan was purchased, allowing for more field trips, transition outings and community jobs.
- We saved money! New LED lights were installed throughout the entire school at no cost to CCCBSD.
- The school was made more secure by installing a keyless entry system.
- We held 5 student graduations and welcomed 11 new students.

It was a wonderful year, and we are thrilled to share our accomplishments with you. Our thanks to each and every one of you who has supported us throughout the 2022-2023 school year.

Gratefully,

The CCCBSD Admin Team and Board of Directors

Congratulations to our Graduates!













CORPORATIONS AND FOUNDATIONS

CCCBSD is sincerely grateful to all the very generous foundations and corporations listed below that have supported us this past year. We are truly honored by your generosity.

\$10.000 - \$50.000

Amelia Peabody Charitable Fund George P. Bishop Foundation, Inc. Institution for Savings M&T Bank

The Peabody Foundation The Peter and Elizabeth C. Tower Foundation

\$1,000 - \$9,999

Amplified Insurance Partners Boston Center for Blind Children Burns & Levinson

Cell Signaling Technology Corp Donations Comm.

Clear Water Industries Coast Maintenance **EBSCO Industries** F I Hutchins Charitable Trust

Fisher and Fuel Society of Beverly Glovsky

Kane's Flower World New England Biolabs, Inc. North Shore Bank

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Richard D. Wilson Community Response Gift Fund

Rogers Family Foundation Salem Five Heritage Charitable Foundation Schwartz Hannum PC St. Mary's Housing Corporation Thomas Berube Contracting

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Agganis Construction Amazon Smile Beverly/Salem Lodge Elks 1309 Blue Horizon

Brainsell Technologies, LLC **Brenner Facility Services** Cape Ann Savings Bank **CBC** Construction

Gallaudet University Regional Center MA

Hirsch Roberts Weinstein LLP New England Homes for the Deaf Risk Strategies Company, Inc

Salem Country Club Sperling Interactive Temkin Financial Group **UBS Matching Gifts Program**

Verizon Foundation

\$250 - \$499

Beverly Municipal Federal Credit Union Lamacchia Realty

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Stop and Shop Community Bag Program Triple T Foundation

Vadala Real Estate

\$249 and Under

Bean Hatzis & Fultz, Inc. Box Tops for Education CAP Electric, Inc. East District Per Association

Friend Box Company Grandmaison & Tripoli, LLP Gregg, Hunt, Ahern & Embry

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The Danvers Law Office

Tri-City Sales Inc.

Western Pennsylvania School for the Deaf

INDIVIDUALS

CCCBSD is humbled by the continued support of our individual donors over the years. Your commitment to our mission is vital and your donation has made a lasting impression on our school.

\$10,000-\$50,000

Mr. and Mrs. Timothy Ingraham Mr. and Mrs. Robert Maunus

\$5,000-\$9,999

Mr. Kevin Bobrek Mr. and Mrs. Don Greenough Mr. and Mrs. Jeff Kane Mr. and Mrs. Steve Nelson Mr. and Mrs. James Strawn Mr. David Rosenzweig and Mrs. Laura Wilson

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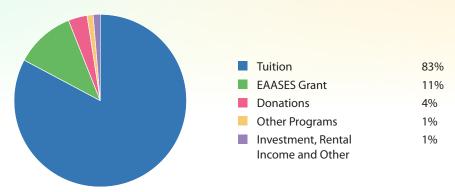
Mr. Al Wilson

Mr. Richard Wilson Ms. Beth Zanrucha

FINANCIALS

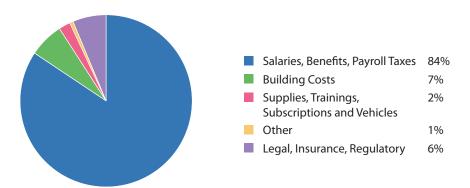
REVENUE

- CCCBSD is primarily funded by student tuition. The cities and towns where the CCCBSD students live pay the program tuition for each student. In the school year ended June 2023 tuition revenue was 83% of CCCBSD's income (93% excluding EAASES Grant support).
- Fortunately, CCCBSD has additional funding sources including other program revenue, rental property income, fundraising events, general donations, and grants.
- Fundraising and grant revenue is vital to the school and helps pay for many special additional items such as lifts or technology which are not covered by student tuition. These items help us provide our students with the richest educational experience possible!



EXPENSES

• The Faculty and Staff make CCCBSD what is it! They are also the school's largest expense, comprising 84% of the school's budget in the school year ended June 2023.



SUMMARY

With revenues of \$10.3M and expenses of \$10.5M we closed out the year with a loss of \$196k.

DEVELOPMENT DEPARTMENT

Fundraising at CCCBSD is made of several components and enables us to share the story of our students and our school. Each of these components is designed to raise funds for the 'extras' that are not included in our yearly budget. We are grateful for the support we receive from our donors. Also, please follow our stories and posts on our social media sites, which includes Facebook, Instagram, and LinkedIn.

Our yearly fundraising opportunities include:

- Annual Fund (November)
- Annual Report (December)
- Spring Soiree (April)
- Lone Gull 10K Road Race (September)
- Foundation (Grant) Support



You can make a difference every month! Go to cccbsd. org and click on the DONATE NOW button and choose an amount and frequency that fits best within your budget and goals. CCCBSD offers the opportunity to make contributions automatically through a credit card and every donation is tax-deductible.

OPTIONS TO DONATE

CCCBSD is a 501(c)(3) not-for-profit institution

- Make a donation by check (payable to CCCBSD).
- Charge your donation to your credit card at cccbsd.org/donate.
- · Make a donation of stocks or securities.
- Double your gift through your employer's Matching Gift Program.
- Naming opportunities are available at various levels.
- Charitable bequests.



To contact the Development Office, call 978-927-7070 x244 or email Jane McNally at janemcnally@cccbsd.org.

WHAT'S NEW AT CCCBSD

During fiscal year 2022/23 we were extremely fortunate to receive grants from The Amelia Peabody Charitable Foundation, The Linn Foundation, and the Peabody Foundation to update the Physical/Occupational Therapy spaces. We are thrilled to report that in the Fall of 2023, work was completed, and the new PT/OT and fitness rooms are open. These adaptive spaces help our students conquer more obstacles, reach new heights and break through barriers.



OFFICERS, EXECUTIVE COMMITTEE, AND TRUSTEES FISCAL YEAR 2022

EXECUTIVE COMMITTEE AND OFFICERS

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Kristina Gulati

Chief Program Officer

Jessica Fox

BSD Program Director

Kristen Humber

CCC Program Director

Robin Hough

Program Coordinator,

Parent-Infant/Toddler Program

Jocelyn Clark

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Rachel Barstow

CCC Education Director

Jane McNally

Director of Development



LONE GULL 2022

OUR THANKS TO THE 2022 LONE GULL SPONSORS!

























Peter and Leslie Tremblay





























Paul and Mary Harrington



25TH ANNUAL SPRING SOIREE OUR THANKS TO THE 2023 SOIREE SPONSORS!









































